

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Automotive & Light Truck Brake Parts  
 FOR:  
 TIME & (June 4, 2013 through May 31, 2014)  
 DATE: 3:00 p.m., May 15, 2013

Genuine Parts Co.  
 6374 Rittiman Rd.  
 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY   |                       |                               |  |                    |
|----------------|--|-----------------------|-------------------------------|--|--------------------|
| <b>GROUP 1</b> | <b>MASTER CYLINDERS AND REPAIR KITS</b>  |                       |                               |  |                    |
| 1.             | Percent of discount offered  |                       | -30%                          | Dorman 53%                               | 40%                |
| 2.             | Product identification (Mfg.)  |                       | NAPA<br>Master<br>Cylinders   | Raybestos 63%<br>Dorman<br>Raybestos     | Raybestos          |
| 3.             | Type of price schedule (dealer, jobber, etc.)  |                       | Jobber                        | List                                     | Jobber             |
| 4.             | Price schedule number  |                       | RP7086                        |  | Gap01              |
| 5.             | Date of price schedule   |                       | 5/2013                        | 4/16/12<br>9/1/10                        | 2013               |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)                  |                       | Jobber                        | List                                     | Jobber             |
| 1.             | 8 ea.<br>Master Cylinder, Raybestos, Vendor #MC390742, SAWS #34385<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 90.85<br>726.80<br>NAPA M3643 | 84.86<br>678.88<br>Dorman M630163        | 72.92<br>583.36    |
| 2.             | 10 ea.<br>Master Cylinder, Raybestos, Vendor #MC390530, SAWS #34386<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 58.39<br>583.90<br>NAPA M3435 | 81.07<br>810.70<br>Dorman M390530        | 76.13<br>761.30    |
| 3.             | 8 ea.<br>Master Cylinder, Raybestos, Vendor #MC390811, SAWS #34387<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 62.50<br>500.00<br>NAPA M3635 | 82.13<br>657.04<br>Dorman M630001        | 69.09<br>552.72    |
| 4.             | 5 ea.<br>Master Cylinder, Raybestos, Vendor #MC390571, SAWS #34388<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 75.41<br>377.05<br>NAPA M3509 | 51.74<br>258.70<br>Dorman M630034        | 46.32<br>231.60    |
| 5.             | 10 ea.<br>Master Cylinder, Raybestos, Vendor #MC391256<br>Manufacturer and Part # being bid              | PRICE<br>TOTAL<br>MFR | 81.29<br>812.90<br>NAPA M4949 | 125.08<br>1,250.80<br>Raybestos MC391256 | 118.32<br>1,183.20 |
| 6.             | 6 ea.<br>Master Cylinder, Raybestos, Vendor #MC391359<br>Manufacturer and Part # being bid               | PRICE<br>TOTAL<br>MFR | 86.37<br>518.22<br>NAPA M4338 | 111.99<br>671.94<br>Raybestos MC391359   | 105.93<br>635.58   |
|                | <b>TOTAL GROUP 1</b>   | TOTAL                 | 3,518.87                      | 4,328.06                                 | 3,947.76           |

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|----------------|---|-----------------------|---------------------------------|----------------------------------|----------------|--|
| <b>GROUP 2</b> | <b>WHEEL CYLINDERS AND REPAIR KITS</b>  |                       |                                 |                                  |                |  |
| 1.             | Percent of discount offered   |                       | -25%                            | 53%                              | 40%            |  |
| 2.             | Product identification (Mfg.)   |                       | United<br>(NAPA)<br>Affinia     | Dorman                           | Raybestos      |  |
| 3.             | Type of price schedule (dealer, jobber, etc.)   |                       | Jobber                          | List                             | Jobber         |  |
| 4.             | Price schedule number   |                       | RP7086                          |                                  | Gap01          |  |
| 5.             | Date of price schedule  |                       | 5/2013                          | 4/16/12                          | 2013           |  |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer) |                       | Jobber                          | List                             | Jobber         |  |
|                |   |                       |                                 |                                  |                |  |
| 1.             | 5 ea.<br>Raybestos, Part #WC370180<br>Manufacturer and Part # being bid                 | PRICE<br>TOTAL<br>MFR | 13.47<br>67.35<br>United 370180 | 14.70<br>73.50<br>Dorman W610131 | 12.63<br>63.15 |  |
| 2.             | 5 ea.<br>Raybestos, Part#WC370181<br>Manufacturer and Part # being bid                  | PRICE<br>TOTAL<br>MFR | 10.88<br>54.40<br>United 370181 | 14.12<br>70.60<br>Dorman W610132 | 10.92<br>54.60 |  |
| 3.             | 7 ea.<br>Raybestos, Part#WC370061<br>Manufacturer and Part # being bid                  | PRICE<br>TOTAL<br>MFR | 7.04<br>49.28<br>United 370061  | 7.21<br>50.47<br>Dorman W370061  | 7.05<br>49.35  |  |
| 4.             | 5 ea.<br>Raybestos, Part#WC37400<br>Manufacturer and Part # being bid                   | PRICE<br>TOTAL<br>MFR | 5.05<br>25.25<br>United 37400   | 5.01<br>25.05<br>Dorman W101604  | 5.07<br>25.35  |  |
|                | <b>TOTAL GROUP 2</b>  | TOTAL                 | 196.28                          | 219.62                           | 192.45         |  |
| <b>GROUP 3</b> | <b>BRAKE HOSES AND RELATED ITEMS</b>  |                       |                                 |                                  |                |  |
| 1.             | Percent of discount offered   |                       | 25%                             | 53%                              | 40%            |  |
| 2.             | Product identification (Mfg.)   |                       | United<br>(NAPA)<br>Affinia     | Dorman                           | Raybestos      |  |

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 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

|    |   |                       |                                  |                                   |                 |
|----|---|-----------------------|----------------------------------|-----------------------------------|-----------------|
| 3. | Type of price schedule (dealer, jobber, etc.)   |                       | Jobber                           | List                              | Jobber          |
| 4. | Price schedule number   |                       | RP7086                           |                                   | Gap01           |
| 5. | Date of price schedule  |                       | 5/2013                           | 4/16/12                           | 2013            |
| 6. | Price schedule column on which discount is based (I.e., distributor, jobber, dealer)  |                       | Jobber                           | List                              | Jobber          |
| 1. | 9 ea.<br>Brake Hose, Raybestos, Vendor #BH382380<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 6.90<br>62.10<br>United 381513   | 30.39<br>273.51<br>Dorman H620184 | 26.31<br>236.79 |
| 2. | 9 ea.<br>Brake Hose, Raybestos, Vendor #BH382383<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 6.90<br>62.10<br>United 381513   | 26.19<br>235.71<br>Dorman H620182 | 20.95<br>188.55 |
| 3. | 6 ea.<br>Brake Hose, Raybestos, Vendor #BH381169<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 8.70<br>52.20<br>United 381169   | 11.66<br>69.96<br>Dorman H620284  | 9.25<br>55.50   |
| 4. | 6 ea.<br>Brake Hose, Raybestos, Vendor #BH381184<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 13.20<br>79.20<br>United 381184  | 13.27<br>79.62<br>Dorman H381184  | 14.59<br>87.54  |
| 5. | 8 ea.<br>Brake Hose, Raybestos, Vendor #BH382955<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 17.40<br>139.20<br>United 682846 | 21.93<br>175.44<br>Dorman H621460 | 11.01<br>88.08  |
| 6. | 8 ea.<br>Brake Hose, Raybestos, Vendor #BH382932<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 14.10<br>112.80<br>United 682458 | 19.68<br>157.44<br>Dorman H621463 | 10.51<br>84.08  |
| 7. | 8 ea.<br>Brake Hose, Raybestos, Vendor #BH381134<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 11.40<br>91.20<br>United 381134  | 12.93<br>103.44<br>Dorman H381134 | 11.03<br>88.24  |
| 8. | 8 ea.<br>Brake Hose, Raybestos, Vendor #BH381135<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 10.62<br>84.96<br>United 381135  | 11.54<br>92.32<br>Dorman H381135  | 11.03<br>88.24  |
|    | <b>TOTAL GROUP 3</b>  | TOTAL                 | 683.76                           | 1,187.44                          | 917.02          |

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| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY   |                       |                                   |  |                 |
|----------------|--|-----------------------|-----------------------------------|--|-----------------|
| <b>GROUP 4</b> | <b>LOADED AND UNLOADED CALIPERS &amp; REPAIR KITS</b>  |                       |                                   |  |                 |
| 1.             | Percent of discount offered  |                       | -25%                              | 60%                                      | 40%             |
| 2.             | Product identification (Mfg.)  |                       | Cardone                           | A-1 Cardone                              | Raybestos       |
| 3.             | Type of price schedule (dealer, jobber, etc.)  |                       | Jobber                            | List                                     | Jobber          |
| 4.             | Price schedule number  |                       | RP7086                            |  | Gap01           |
| 5.             | Date of price schedule   |                       | 5/2013                            | 1/1/13 Loaded<br>5/16/11 Unloaded        | 2013            |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)      |                       | Jobber                            | List                                     | Jobber          |
|                |  |                       |                                   |  |                 |
| 1.             | 10 ea.<br>Unloaded Clipers, Raybestos, Vendor #FRC11713<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 34.38<br>343.80<br>Cardone SE5469 | 44.59<br>445.90<br>A-1 Cardone 18-4918   | 34.43<br>344.30 |
| 2.             | 10 ea.<br>Unloaded Clipers, Raybestos, Vendor #FRC11714<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 36.63<br>366.30<br>Cardone SE5470 | 44.59<br>445.90<br>A-1 Cardone 18-4919   | 34.43<br>344.30 |
| 3.             | 12 ea.<br>Loader Clipers, Raybestos, Vendor #RC11713<br>Manufacturer and Part # being bid    | PRICE<br>TOTAL<br>MFR | 67.53<br>810.36<br>Cardone LE5469 | 79.56<br>954.72<br>A-1 Cardone 16-4918   | 56.95<br>683.40 |
| 4.             | 12 ea.<br>Loaded Clipers, Raybestos, Vendor #RC11714<br>Manufacturer and Part # being bid    | PRICE<br>TOTAL<br>MFR | 67.53<br>810.36<br>Cardone LE5470 | 79.56<br>954.72<br>A-1 Cardone 16-4919   | 56.95<br>683.40 |
| 5.             | 15 ea.<br>Loaded Clipers, Raybestos, Vendor #RC11203<br>Manufacturer and Part # being bid    | PRICE<br>TOTAL<br>MFR | 65.72<br>985.80<br>Cardone LE5309 | 71.41<br>1,071.15<br>A-1 Cardone 16-4758 | 55.56<br>833.40 |
| 6.             | 15 ea.<br>Loaded Clipers, Raybestos, Vendor #RC11204<br>Manufacturer and Part # being bid    | PRICE<br>TOTAL<br>MFR | 65.72<br>985.80<br>Cardone LE5310 | 71.41<br>1,071.15<br>A-1 Cardone 16-4759 | 55.56<br>833.40 |
| 7.             | 6 ea.<br>Unloaded Clipers, Raybestos, Vendor #FRC12169<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 56.16<br>336.96<br>Cardone SE5788 | 60.82<br>364.92<br>A-1 Cardone 18-5236   | 36.09<br>216.54 |

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|----------------|---|-----------------------|--------------------------------------|--|-----------------|
| 8.             | 6 ea.<br>Unloaded Clipers, Raybestos, Vendor #FRC12170<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 56.16<br>336.96<br>Cardone SE5787    | 60.82<br>364.92<br>A-1 Cardone 18-5237 | 36.09<br>216.54 |
|                | <b>TOTAL GROUP 4</b>  | TOTAL                 | 4,976.34                             | 5,673.38                               | 4,155.28        |
| <b>GROUP 5</b> | <b>BRAKE SHOES (LINED), NON ASBESTORS PREMIUM</b>   |                       |                                      |  |                 |
| 1.             | Percent of discount offered   |                       | -25%                                 | 68%                                    | 40%             |
| 2.             | Product indentification (Mfg.)  |                       | United<br>(NAPA Brakes)<br>Affinia   | Wagner                                 | Raybestos       |
| 3.             | Type of price schedule (dealer, jobber, etc.)   |                       | Jobber                               | List                                   | Jobber          |
| 4.             | Price schedule number   |                       | RP7086                               |  | Gap01           |
| 5.             | Date of price schedule  |                       | 5/2013                               | 2/6/12                                 | 2013            |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)     |                       | Jobber                               | List                                   | Jobber          |
|                |   |                       |                                      |  |                 |
| 1.             | 6 ea.<br>Brake Soes Lined, Raybestos, Vendor #961PG<br>Manufacturer and Part # being bid    | PRICE<br>TOTAL<br>MFR | 30.28<br>181.68<br>United UP10961PB  | 25.06<br>150.36<br>Wagner PAB961       | 20.25<br>121.50 |
| 2.             | 8 ea.<br>Brake Shoes Lined, Raybestos, Vendor #781PG<br>Manufacturer and Part # being bid   | PRICE<br>TOTAL<br>MFR | 42.65<br>341.20<br>United UP10781P13 | 57.79<br>462.32<br>Wagner PAB781       | 67.11<br>536.88 |
| 3.             | 8 ea.<br>Brake Shoes Lined, Raybestos, Vendor #855PG<br>Manufacturer and Part # being bid   | PRICE<br>TOTAL<br>MFR | 50.55<br>404.40<br>United UP10855    | 46.71<br>373.68<br>Wagner PAB855       | 72.12<br>576.96 |
| 4.             | 8 ea.<br>Brake Shoes Lined, Raybestos, Vendor #752PG<br>Manufacturer and Part # being bid   | PRICE<br>TOTAL<br>MFR | 25.77<br>206.16<br>United UP10752PB  | 23.74<br>189.92<br>Wagner PAB752       | 35.68<br>285.44 |

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|----------------|---|-----------------------|-------------------------------------|---|-------------------|--|
| 5.             | 6 ea.<br>Brake Shoes Lined, Raybestos, Vendor #920PG<br>Manufacturer and Part # being bid   | PRICE<br>TOTAL<br>MFR | 38.36<br>230.16<br>United UP10920PB | 20.79<br>124.74<br>Wagner PAB920        | 20.25<br>121.50   |  |
|                | <b>TOTAL GROUP 5</b>  | TOTAL                 | 1,363.60                            | 1,301.02                                | 1,642.28          |  |
| <b>GROUP 6</b> | <b>DISC BRAKE ROTORS</b>  |                       |                                     |   |                   |  |
| 1.             | Percent of discount offered   |                       | -20%                                | 60%                                     | 40%               |  |
| 2.             | Product identification (Mfg.)   |                       | NAPA<br>Brakes<br>(Affinia)         | Auto Extra                              | Raybestos         |  |
| 3.             | Type of price schedule (dealer, jobber, etc.)   |                       | Jobber                              | List                                    | Jobber            |  |
| 4.             | Price schedule number   |                       | RP7086                              | Drums & Rotors                          | Gap01             |  |
| 5.             | Date of price schedule  |                       | 5/2013                              | 4/1/13                                  | 2013              |  |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)     |                       | Jobber                              | List                                    | Jobber            |  |
| 1.             | 20 ea.<br>Disc Brake Rotors, Raybestos, Vendor #680898<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 27.90<br>558.00<br>NAPA 48880898    | 36.82<br>736.40<br>Auto Extra AX901070  | 37.56<br>751.20   |  |
| 2.             | 20 ea.<br>Disc Brake Rotors, Raybestos, Vendor #680905<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 32.86<br>657.20<br>NAPA 48880905    | 42.07<br>841.40<br>Auto Extra AX54092   | 57.87<br>1,157.40 |  |
| 3.             | 12 ea.<br>Disc Brake Rotors, Raybestos, Vendor #66997<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 37.20<br>446.40<br>NAPA 4886997     | 42.07<br>504.84<br>Auto Extra AX54092   | 87.00<br>1,044.00 |  |
| 4.             | 8 ea.<br>Disc Brake Rotors, Raybestos, Vendor #56694<br>Manufacturer and Part # being bid   | PRICE<br>TOTAL<br>MFR | 19.76<br>158.08<br>NAPA 4886694     | 18.46<br>147.68<br>Auto Extra AX 550471 | 43.27<br>346.16   |  |

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|----------------|---|-------|---------------------------|--------------------|-----------|--|
| 5.             | 14 ea.<br>Disc Brake Rotors, Raybestos, Vendor #780082<br>Manufacturer and Part # being bid           | PRICE | 22.08                     | 35.09              | 53.40     |  |
|                |   | TOTAL | 309.12                    | 491.26             | 747.60    |  |
|                |   | MFR   | NAPA 48880082             | Auto Extra AX53006 |           |  |
| 6.             | 18 ea.<br>Disc Brake Rotors, Raybestos, Vendor #780036<br>Manufacturer and Part # being bid           | PRICE | 22.32                     | 22.34              | 40.09     |  |
|                |   | TOTAL | 401.76                    | 402.12             | 721.62    |  |
|                |   | MFR   | NAPA 48880036             | Auto Extra AX53001 |           |  |
|                | <b>TOTAL GROUP 6</b>  | TOTAL | 2,530.56                  | 3,123.70           | 4,767.98  |  |
| <b>GROUP 7</b> | <b>BRAKE SHOE DISC PADS, NON ASBESTOS PREMIUM</b>   |       |                           |                    |           |  |
| 1.             | Percent of discount offered   |       | -25%                      | 68%                | 40%       |  |
| 2.             | Product identification (Mfg.)   |       | NAPA<br>Premium<br>Brakes | Wagner             | Raybestos |  |
| 3.             | Type of price schedule (dealer, jobber, etc.)   |       | Jobber                    | List               | Jobber    |  |
| 4.             | Price schedule number   |       | RP7086                    |                    | Gap01     |  |
| 5.             | Date of price schedule  |       | 5/2013                    | 2/6/12             | 2013      |  |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)               |       | Jobber                    | List               | Jobber    |  |
| 1.             | 40 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD833M<br>Manufacturer and Part # being bid   | PRICE | 31.60                     | 32.95              | 41.00     |  |
|                |   | TOTAL | 1,264.00                  | 1,318.00           | 1,640.00  |  |
|                |   | MFR   | NAPA SS7706X              | Wagner MX933       |           |  |
| 2.             | 20 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD1040AC<br>Manufacturer and Part # being bid | PRICE | 23.41                     | 37.56              | 46.60     |  |
|                |   | TOTAL | 468.20                    | 751.20             | 932.00    |  |
|                |   | MFR   | NAPA SS7944BX             | Wagner QC1040A     |           |  |
| 3.             | 12 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD966M<br>Manufacturer and Part # being bid   | PRICE | 23.41                     | 33.53              | 44.80     |  |
|                |   | TOTAL | 280.92                    | 402.36             | 537.60    |  |
|                |   | MFR   | NAPA SS7868M              | Wagner MX966       |           |  |

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 4220 San Bernardo Ave.  
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| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY   |       |                                  |                             |           |
|----------------|--|-------|----------------------------------|-----------------------------|-----------|
| 4.             | 20 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD792M<br>Manufacturer and Part # being bid  | PRICE | 31.60                            | 28.79                       | 31.19     |
|                |  | TOTAL | 632.00                           | 575.80                      | 623.80    |
|                |  | MFR   | NAPA SS7662X                     | Wagner MX792A               |           |
| 5.             | 24 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD1274M<br>Manufacturer and Part # being bid | PRICE | 25.75                            | 32.95                       | 41.19     |
|                |  | TOTAL | 618.00                           | 790.80                      | 988.56    |
|                |  | MFR   | NAPA SS8390M                     | Wagner MX1274               |           |
| 6.             | 16 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD757M<br>Manufacturer and Part # being bid  | PRICE | 25.75                            | 28.79                       | 34.60     |
|                |  | TOTAL | 412.00                           | 460.64                      | 553.60    |
|                |  | MFR   | NAPA SS7626M                     | Wagner MX757                |           |
| 7.             | 28 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD784C<br>Manufacturer and Part # being bid  | PRICE | 35.11                            | 37.75                       | 45.27     |
|                |  | TOTAL | 983.08                           | 1,057.00                    | 1,267.56  |
|                |  | MFR   | NAPA SS7652X                     | Wagner QC784                |           |
| 8.             | 25 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD785C<br>Manufacturer and Part # being bid  | PRICE | 31.60                            | 37.75                       | 45.00     |
|                |  | TOTAL | 790.00                           | 943.75                      | 1,125.00  |
|                |  | MFR   | NAPA SS7653X                     | Wagner QC785                |           |
| 9.             | 22 ea.<br>Premium Grade Brake Pads, Raybestos, Vendor #PGD1083M<br>Manufacturer and Part # being bid | PRICE | 23.41                            | 29.24                       | 35.33     |
|                |  | TOTAL | 515.02                           | 643.28                      | 777.26    |
|                |  | MFR   | NAPA SS7915M                     | Wagner MX1083               |           |
|                | <b>TOTAL GROUP 7</b>   | TOTAL | 5,963.22                         | 6,942.83                    | 8,445.38  |
| <b>GROUP 8</b> | <b>HARDWARE KITS TO CONSIST OF SELF-ADJUSTING KITS; SPRING KITS, HOLD-DOWN KITS, ETC.</b>            |       |                                  |                             |           |
| 1.             | Percent of discount offered  |       | -25%                             | Dorman 53%<br>Raybestos 63% | 40%       |
| 2.             | Product identification (Mfg.)  |       | United<br>NAPA Brakes<br>Affinia | Dorman<br>Raybestos         | Raybestos |
| 3.             | Type of price schedule (dealer, jobber, etc.)  |       | Jobber                           | List                        | Jobber    |
| 4.             | Price schedule number  |       | RP7086                           |                             | Gap01     |
| 5.             | Date of price schedule   |       | 5/2013                           | 4/16/12<br>9/1/10           | 2013      |



**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Automotive & Light Truck Brake Parts  
 FOR:  
 TIME & (June 4, 2013 through May 31, 2014)  
 DATE: 3:00 p.m., May 15, 2013  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Genuine Parts Co.  
 6374 Rittiman Rd.  
 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

| ITEM NO. | DESCRIPTION AND APPROXIMATE QUANTITY   |                       |                                  |                                    |                 |  |
|----------|--|-----------------------|----------------------------------|------------------------------------|-----------------|--|
| 6.       | Price schedule column on which discount is based (I.e., distributor, jobber, dealer)   |                       | Jobber                           | List                               | Jobber          |  |
| 1.       | 10 ea.<br>Hardware Kit, Raybestos, Vendor #H5822A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 5.91<br>59.10<br>United 83841A   | 21.07<br>210.70<br>Dorman HW13193  | 5.63<br>56.30   |  |
| 2.       | 10 ea.<br>Hardware Kit, Raybestos, Vendor #H5751A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 8.98<br>89.80<br>United 83413A   | 7.87<br>78.70<br>Raybestos H5751A  | 8.64<br>86.40   |  |
| 3.       | 12 ea.<br>Hardware Kit, Raybestos, Vendor #H7338<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 10.96<br>131.52<br>United 3150   | 12.74<br>152.88<br>Dorman HW17315  | 8.45<br>101.40  |  |
| 4.       | 16 ea.<br>Hardware Kit, Raybestos, Vendor #H5786A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 8.98<br>143.68<br>United 83529A  | 9.02<br>144.32<br>Raybestos H5786A | 9.39<br>150.24  |  |
| 5.       | 16 ea.<br>Hardware Kit, Raybestos, Vendor #H5693A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 6.48<br>103.68<br>United 83394A  | 14.53<br>232.48<br>Dorman HW13096  | 5.57<br>89.12   |  |
| 6.       | 15 ea.<br>Hardware Kit, Raybestos, Vendor #H5774A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 7.11<br>106.65<br>United 83504A  | 14.48<br>217.20<br>Dorman HW5592   | 7.05<br>105.75  |  |
| 7.       | 15 ea.<br>Hardware Kit, Raybestos, Vendor #H5773A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 11.88<br>178.20<br>United 83459A | 13.82<br>207.30<br>Dorman HW13142  | 12.49<br>187.35 |  |
| 8.       | 20 ea.<br>Hardware Kit, Raybestos, Vendor #H5680A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 5.04<br>100.80<br>United 83354A  | 5.37<br>107.40<br>Raybestos H5680A | 5.48<br>109.60  |  |
| 9.       | 20 ea.<br>Hardware Kit, Raybestos, Vendor #H5687A<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 4.68<br>93.60<br>United 83367A   | 10.03<br>200.60<br>Dorman HW13121  | 4.57<br>91.40   |  |
|          | <b>TOTAL GROUP 8</b>   | TOTAL                 | 1,007.03                         | 1,551.58                           | 977.56          |  |

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 SAN ANTONIO, TEXAS 78298-2449  
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 TIME & (June 4, 2013 through May 31, 2014)  
 DATE: 3:00 p.m., May 15, 2013

Genuine Parts Co.  
 6374 Rittiman Rd.  
 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY  |                       |                                  |  |                 |  |
|----------------|---|-----------------------|----------------------------------|--|-----------------|--|
| <b>GROUP 9</b> | <b>BRAKE DRUMS</b>  |                       |                                  |  |                 |  |
| 1.             | Percent of discount offered   |                       | -25%                             | 60%                                    | 40%             |  |
| 2.             | Product identification (Mfg.)   |                       | NAPA<br>Brakes<br>Affinia        | Auto Extra                             | Federated       |  |
| 3.             | Type of price schedule (dealer, jobber, etc.)   |                       | Jobber                           | List                                   | Jobber          |  |
| 4.             | Price schedule number   |                       | RP7086                           | Drums & Rotors                         | Gap01           |  |
| 5.             | Date of price schedule  |                       | 5/2013                           | 4/1/13                                 | 2013            |  |
| 6.             | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer) |                       | Jobber                           | List                                   | Jobber          |  |
| 1.             | 3 ea.<br>Brake Drums, Raybestos, Vendor #9764<br>Manufacturer and Part # being bid      | PRICE<br>TOTAL<br>MFR | 40.37<br>121.11<br>NAPA 440-1815 | 35.62<br>106.86<br>Auto Extra AX80118  | 36.12<br>108.36 |  |
| 2.             | 2 ea.<br>Brake Drums, Raybestos, Vendor #9530<br>Manufacturer and Part # being bid      | PRICE<br>TOTAL<br>MFR | 27.99<br>55.98<br>NAPA 440-1662  | 48.69<br>97.38<br>Auto Extra AX8998    | 31.98<br>63.96  |  |
| 3.             | 4 ea.<br>Brake Drums, Raybestos, Vendor #2169<br>Manufacturer and Part # being bid      | PRICE<br>TOTAL<br>MFR | 34.98<br>139.92<br>NAPA 440-1477 | 66.59<br>266.36<br>Auto Extra AX8970   | 48.54<br>194.16 |  |
| 4.             | 2 ea.<br>Brake Drums, Raybestos, Vendor #8024<br>Manufacturer and Part # being bid      | PRICE<br>TOTAL<br>MFR | 32.29<br>64.58<br>NAPA 440-1366  | 68.39<br>136.78<br>Auto Extra AX8945   | 57.35<br>114.70 |  |
| 5.             | 2 ea.<br>Brake Drums, Raybestos, Vendor #9531<br>Manufacturer and Part # being bid      | PRICE<br>TOTAL<br>MFR | 45.21<br>90.42<br>NAPA 440-1663  | 103.40<br>206.80<br>Auto Extra AX80000 | 60.59<br>121.18 |  |
|                | <b>TOTAL GROUP 9</b>  | TOTAL                 | 472.01                           | 814.18                                 | 602.36          |  |

**SAN ANTONIO WATER SYSTEM**  
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 TIME & (June 4, 2013 through May 31, 2014)  
 DATE: 3:00 p.m., May 15, 2013

Genuine Parts Co.  
 6374 Rittiman Rd.  
 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

| ITEM NO.        | DESCRIPTION AND APPROXIMATE QUANTITY   |                       |                                  |                                    |               |
|-----------------|--|-----------------------|----------------------------------|------------------------------------|---------------|
| <b>GROUP 10</b> | <b>BRAKE WHEEL STUD &amp; NUTS</b>   |                       |                                  |                                    |               |
| 1.              | Percent of discount offered  |                       | -25%                             | 65%                                | 40%           |
| 2.              | Product identification (Mfg.)  |                       | NAPA<br>Dorman                   | Motormite                          | Raybestos     |
| 3.              | Type of price schedule (dealer, jobber, etc.)  |                       | Jobber                           | List                               | Jobber        |
| 4.              | Price schedule number  |                       | RP7086                           |                                    | Gap01         |
| 5.              | Date of price schedule   |                       | 5/2013                           | 3/11/13                            | 2013          |
| 6.              | Price schedule column on which discount is based<br>(I.e., distributor, jobber, dealer)    |                       | Jobber                           | List                               | Jobber        |
| 1.              | 10 ea.<br>Brake Wheel Nuts, Raybestos, Vendor #9918N<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 1.26<br>12.60<br>Dorman 641-3237 | 1.32<br>13.20<br>Motormite 611-115 | 2.43<br>24.30 |
| 2.              | 10 ea.<br>Brake Wheel Nuts, Raybestos, Vendor #9949N<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 1.20<br>12.00<br>Dorman 641-2137 | 1.25<br>12.50<br>Motormite 611-110 | 1.68<br>16.80 |
| 3.              | 15 ea.<br>Brake Wheel Stud, Raybestos, Vendor #28889B<br>Manufacturer and Part # being bid | PRICE<br>TOTAL<br>MFR | 1.20<br>18.00<br>Dorman 641-4120 | 0.97<br>14.55<br>Motormite 610-428 | 1.48<br>22.20 |
| 4.              | 5 ea.<br>Brake Wheel Stud, Raybestos, Vendor #27895B<br>Manufacturer and Part # being bid  | PRICE<br>TOTAL<br>MFR | 2.11<br>10.55<br>Dorman 641-1600 | 1.60<br>8.00<br>Motormite 610-389  | 1.55<br>7.75  |
|                 | <b>TOTAL GROUP 10</b>  | TOTAL                 | 53.15                            | 48.25                              | 71.05         |
|                 | <b>TOTAL GROUPS 1-10</b>   | TOTAL                 | *                                | 25,190.06                          | 25,719.12     |
|                 |  | TOTAL                 | <b>20,764.82</b>                 |                                    |               |

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

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 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Genuine Parts Co.  
 6374 Rittiman Rd.  
 San Antonio, TX 78218

Uni-Select USA, Inc.  
 901 N. Lenola Rd.  
 Moorestown, NJ 08057

Gonzalez Auto Parts  
 4220 San Bernardo Ave.  
 Laredo, TX 78041

|  |                                |  |   |   |   |  |
|--|--------------------------------|--|---|---|---|--|
|  | Business Hours Monday - Friday |  | 7:30 a.m. -<br>7:00 p.m.<br>5 days/week | 8:00 a.m. -<br>5:00 p.m.<br>5 days/week | 8:00 a.m. -<br>6:30 p.m.<br>5 days/week |  |
|  | Business Hours Saturday        |  | 8:00 a.m. -<br>6:00 p.m.<br>Sat.        | 8:00 a.m. -<br>12:00 p.m.<br>Sat.       | 8:00 a.m. -<br>6:30 p.m.<br>Sat.        |  |
|  | Business Hours Sunday          |  | 8:00 a.m. -<br>5:00 p.m.<br>Sun.        |   |   |  |
|  | Terms                          |  | 2%<br>10 days                           | Net<br>30 days                          | Net<br>30 days                          |  |
|  | Delivery Days                  |  |   |   |   |  |

**\*LOW BIDDER**

BIDS WERE MAILED TO AND/OR PICKED UP BY:

A&L Automotive  
 Full Service Auto Parts  
 Genuine Parts Co.  
 Gonzalez Auto Parts  
 Poppe Automotive  
 Poquito Mas Enterprise  
 Uni-Select USA, Inc.

SAWS Website